

MESA UNDERWRITERS SPECIALTY INSURANCE GROUP, NAIC #36838 **SELECTIVE INSURANCE GROUP INC**

Dollars in 000									
Donard III 000	2020Y	2021Y	2022Y	2023Y		2020Y	2021Y	2022Y	2023Y
Total Assets	415,530	453,233	492,640	562,762	RBC Ratio (%)	480.1	491.4	458.4	420.6
Total Liabilities	311,598	336,353	370,355	428,997	2yr Res Development	-7,280	-7,580	-8,036	-6,024
Policyholder Surplus	103,932	116,880	122,286	133,764	2yr Dev / Surplus	-795.3%	-792.9%	-773.2%	-515.4%
Cash & Invested Assets	338,303	370,578	403,884	450,571	Affiliated Common Stck	0	0	0	0
Cash & Invested Assets/Total Asset	81.4%	81.8%	82.0%	80.1%	Affiliated CS / Surplus	0.0%	0.0%	0.0%	0.0%
Net Cash from Operations	23,968	36,440	44,358	43,813	Net Reins Recoverable	551,356	616,243	681,732	759,681
Loss & LAE Reserves	184,048	198,750	218,047	234,608	Net Reins Rec / Surplus	530.5%	527.2%	557.5%	567.9%
Loss & LAE Reserves/Surplus	177.1%	170.0%	178.3%	175.4%	AMB / S&P Ratings	A/NR	A+/NR	A+/NR	A+/NR
18,000 16,000 14,000 12,000 10,000 8,000 4,000 2,000 0	/Loss Trend	■ Net	: Underwriting I Investment Re Income idends to Stock	esult			94.5 31.8 62.6	95.8 30.7 64.9	120.0 100.0 80.0 60.0 40.0 20.0
700,000 600,000 500,000 400,000 300,000 200,000 100,000 0	ium Trends		■Gross Prem □Net Prem W ■Net Prem Ea	ritten	Bonds 90% ■ Preferred Stock 0% ■ Common Stock 0% ■ Cash & S/T Inv. 4% □ Other 6%	vestment F	Portfolio		
2023Y Top 5 Geographies (DPW - \$000) CA - \$67,594 TX - \$67,137 NY - \$60,424 FL - \$40,633 OK - \$13,920 All Other - \$201,396				2023 Top 5 Lines of Business (DPW/Total DPW) © Oth Liab (Occurrence) - 43.9% © Commil Multi Prl - 31.9% © Allied Lines - 7.7% © Product Liab (Occ) - 6.2% © Fire - 4.4% © All Other - 6.0%					
Total NY State DPW Total US ex Terr DPW	\$60,424 \$451,103				Total All Lines	\$451,103			

TOP 5 REINSURERS FOR MESA UNDERWRITERS SPCLTY INS BY GROSS RECOVERABLES PERIOD: 2023Y

Dollars in 000				
Reinsurer	Reinsurance Class	Reins Authorized Status	Gross Recov	Over 120 Days Overdue
1 - Selective Insurance Company of America	US Affiliated Pooling	Authorized	777,862	0
2 - Munich Reinsurance America, Inc.	US Unaffiliated	Authorized	8,352	1
3 - Endurance Specialty Insurance Ltd.	Non-US Unaffiliated	Mixed Filing	5,788	0
4 - Swiss Reinsurance America Corporation	US Unaffiliated	Authorized	1,334	2
5 - Endurance Assurance Corporation	US Unaffiliated	Authorized	1,196	0

S&P Disclaimer Notice:

S&P Disclaimer Notice:
Reproduction of any information, data or material, including ratings ("content") in any form is prohibited except with the prior written permission of the relevant party. Such party, its affiliates and suppliers ("content providers") do not guarantee the accuracy, adequacy, completeness, timeliness or availability of any content and are not responsible for any errors or omissions (negligent or otherwise), regardless of the cause, or for the results obtained from the use of such content. In no event shall content providers be liable for any damages, costs, expenses, legal fees, or losses (including lost income or lost profit and opportunity costs) in connection with any use of the content. A reference to a particular investment or security, a rating or any observation concerning an investment that is part of the content is not a recommendation to buy, sell or hold such investment or security, does not address the suitability of an investment or security and should not be relied on as investment advice. Credit ratings are statements of opinions and are not statements of fact statements of fact.

ULTIMATE PARENT – Selective Insurance Group, Inc.

Corporate Profile		Financial Stre	ngth Ratings
Address:	Selective Insurance Group, Inc.	S&P Global:	-
	40 Wantage Avenue	Moody's:	#OUTSIDE SUBSCRIPTION
	Branchville, NJ, 07890	Fitch:	-
		AM Best - P&C:	-
Website:	www.selective.com		
President :	John Joseph Marchioni		
Ticker Symbol:	NASDAQGS: SIGI		
SEC Filing:	<u>10-K</u>		

Highlights (\$000)	2020Y	2021Y	2022Y	2023Y
Total Assets	9,687,913	10,461,389	10,802,261	11,802,546
Total Policy Reserves	5,878,626	6,384,110	7,137,602	7,667,567
Total Debt	592,417	543,346	549,181	547,621
Total Other Liabilities	450,885	537,635	587,914	632,977
Sep Account Liabilities	0	0	0	0
Total Liabilities	6,949,024	7,478,504	8,274,697	8,848,165
Total Equity	2,738,889	2,982,885	2,527,564	2,954,381
Total Liab & Equity	9,687,913	10,461,389	10,802,261	11,802,546
Book Value / Share (\$)	42.38	46.24	38.57	45.42
Reserves / Investments & Cash (x)	0.78	0.79	0.91	0.88
Reserves / Liabilities (x)	0.85	0.85	0.86	0.87
Reserves / Equity (x)	2.15	2.14	2.82	2.60
Debt / Equity (x)	0.22	0.18	0.22	0.19
Dec. 31 Closing Price (\$)	66.98	81.94	88.61	99.48
Net Income (\$)	246,355	403,837	224,886	365,238
Basic EPS (\$)	4.12	6.55	3.57	5.87
Investment Yield (%)	3.14	4.44	2.24	4.71
Ratios (%)				
Loss Ratio	61.00	60.10	62.70	64.90
Expense Ratio	33.90	32.70	32.40	31.60
PH Dividend Ratio	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
Combined Ratio	94.90	92.80	95.10	96.50

HISTORY

Mesa Underwriters Specialty Insurance Company (Mesa Underwriters) was incorporated in the State of Oklahoma in November 1978 as General Agents Insurance Company of America, a subsidiary of GAINSCO, Inc. The company was acquired by Montpelier Re Holdings Ltd. in August 2007 and subsequently changed its name to Montpelier U.S. Insurance Company in December 2007. Financial control has been under the Selective Insurance Group, Inc. (Selective) since December 2011, and the direct parent of the company is Selective Insurance Company of America (Selective Insurance) (New Jersey). The company re-domesticated to New Jersey and adopted its current name in January 2012. The company has been eligible to write surplus lines business in New York since August 24, 2009. As of December 31, 2023, Mesa Underwriters Specialty is a New Jersey domestic surplus lines insurer and operated on a non-admitted basis in all fifty (50) states and the District of Columbia.

REINSURANCE

Mesa Underwriters is a participant in an intercompany pooling agreement including ten (10) affiliates, with its parent, Selective Insurance, pool lead retaining 32%. The company cedes 100% of its premiums to Selective Insurance and receives a 5% share of the pool's combined results, which includes lines of business not directly written by the company, such as workers' compensation, homeowners multiple peril and private passenger auto liability. As such, the financial strength of the Co. is heavily dependent upon the underwriting performance of its fellow pool members, the credit risk of Selective, as well as investment risk of its own investment portfolio, managed in common by Selective. For the years 2020 through 2023, respectively, Mesa Underwriters net reinsurance recoverable was shown as \$551M, \$616M, \$682M, and \$760M, reflecting 530%, 527%, 557% and 568% of company surplus.

HOLDING COMPANY

Founded in 1926 by a local grocer in Branchville, New Jersey, as the Selected Risks Insurance Company to offer better and timelier service than the large metropolitan carriers, the company, now Selective Risk Insurance Group, is a holding company for 10 property and casualty insurance companies. Operating through independent agents and brokers, the insurance companies offer standard and specialty insurance for commercial and personal lines risks, and flood insurance through the National Flood Insurance Program. AM Best collectively rates all ten (10) insurance subsidiaries of Selective, including Mesa Underwriters. Prior to 2021, the group was rated 'A'. For the years 2021 through 2023 the group was rated 'A+' and assigned the financial size of XV (> \$2.0bn).

SUBSEQUENT NOTEWORTHY OBSERVATIONS

Updated April 2023

Important Information Regarding Financial Summaries

This financial summary contains information helpful to New York excess lines brokers in meeting their non-delegable duty to use "due care" in the selection of a financially secure excess line insurer. Definitions of the financial terms used in the summaries appear as pop-up boxes when hovering your mouse over the corresponding text. For additional guidance on assessing insurance company financial statements, please reference "ELANY COMPLIANCE ADVISOR: FUNDAMENTALS OF INSURANCE COMPANY FINANCIAL ANALYSIS".

The Excess Line Association of New York has compiled the insurance company financial information from the Annual Statutory Financial Statements. All ratios, charts, and graphs are based on the compiled information. We have made every effort to ensure all information transcribed for these pages is correct. However, the Excess Line Association of New York cannot attest to the accuracy of data provided by its sources, nor do we make any warranties, either expressed or implied, regarding the accuracy or completeness of information presented in this document. We assume no responsibility for loss or damage resulting from the use of this information.